THE ONLY ABC AUDITED PUBLICATION IN THE GOLF RETAIL SECTOR

www.golfretailing.com

GOLFRETAILING

The AWARD WINNING magazine for the golf retail sector - incorporating PROSECOP







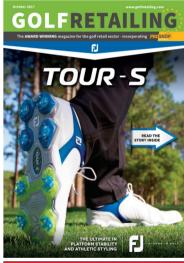
















Your business?
Your marketing?
Your sales?
Your profits?
Your status at the club?

Foremost

Day, Work, Sell Better







MEDIA INFORMATION 2018

GOLF RETAILING – LEADING THE EUROPEAN GOLF TRADE

GOLF RETAILING has firmly established itself as Europe's No1 golf trade media platform. Launched in 2013 and crowned 'Launch Magazine of the Year' at the 2014 Independent Publishers Awards, GOLF RETAILING has redefined the golf media landscape.

With a unique high impact format, a strong editorial platform and a high-quality circulation, the magazine delivers for both its readers and advertisers alike.

But the magazine is just half the story. GOLF RETAILING is a print magazine, a digital magazine, a high-quality website and a weekly e-newsletter.

We reach a wider audience than any other media serving the golf retail sector across Europe and are essential reading for the entire trade. Our readers include over 6,000 Pro Shops, off course retailers, driving ranges, specialist retailers, manufacturers, distributors and agents of golf equipment.

Used by all of the top golf brands to convey their sales message GOLF RETAILING is the ONLY choice! And in 2018 we are revamping our website, launching our print and online trade directory and offering a restricted number of 'Sponsored E-shots' to our "opt in only' data base.

If you are looking to reach the European golf trade, you simply have to talk with the team at GOLF RETAILING...



THE HIGHEST QUALITY **EUROPEAN READERSHIP**

A magazine is only as good as its readership and GOLF RETAILING has the best quality database of European golf outlets available.

GOLF RETAILING has undertaken an intensive program of reader registration validating our readership which is subject to an annual ABC Audit. We are the first and only title to offer independently audited circulation figures offering our advertisers reassurance that their marketing budget is being spent effectively.

Through our acquisition of Pro Shop Europe Magazine in 2016 and our established relationship with The National Golf Foundation, we have built a high-quality readership data base. By combining, deduping and re profiling our circulation we provide the most comprehensive list of golf outlets in Europe ever held by a trade publication.



Monthly Print Magazine 4,000 copies (UK)

Monthly digital magazine 6599 copies (UK & Europe)

Weekly – E-Newsletter 5,500 opt in recipients (UK & Europe)

In addition, readers from around the world can subscribe to receive a free copy of our innovative digital version of our magazine and access our content via our website and RSS feeds.

2017 READERSHIP SURVEY

GOLF RETAILING conducted an online readership survey in December 2017 to establish the readership habits of the golf trade. Below are key findings.

Which of the following trade titles do you read regularly?

73% - GOLF RETAILING

25% - PGA Professional

1% - SGB Golf

Which Magazine would you read if you only had time to read one?

GOLF RETAILING - 72%
PGA Professional – 22%
SGB Golf – 5%

How many people read YOUR copy of GOLF RETAILING?

11% do not pass on their copy

39% pass onto 1 colleague

33% pass onto to 2 colleagues

12% pass onto 3 colleagues 5% pass onto more than 3

colleagues

We asked, how important is the trade press in terms of updating you on the golf trade?

92.65% stated that the trade press was either important or very important

Do you ever read digital magazines?

Yes - 76%

No - 24%

Do you prefer to read a print or digital magazine?

Print - 72%

Digital 18%

Do you value receiving email newsletters about the golf trade?

90% - Yes 10% No

How valuable are trade websites for keeping you up to date with your industry?

Couldn't do without them - 9%

Valuable - 80%

Not valuable - 11%

What device type do you access the internet on?

76% - Desktop PC

8% - Mobile device

16% - Tablet

CONCLUSION

The trade media play a vital role in providing information to the golf trade and GOLF RETAILING is the most highly valued, best read and most widely respected publication serving the sector.



GOLF RETAILING OFFERS A TOTAL PRINT READERSHIP OF OVER 10,000 COPIES PER MONTH!



INDEPENDENT, AUTHORATIVE, PROFESSIONAL

GOLF RETAILING has become the respected voice of the golf trade. We provide our readers with information which will inform, motivate and engage them, ultimately helping them drive their revenues and make more profit.

Since acquiring Pro Shop Europe in 2017 each issue will feature news and feature pages including interviews, profiles and reviews of brands and retailers across Europe.

GOLF RETAILING's editorial policy is to be independent, inclusive and most importantly to have real integrity.

NEWS

Every month we will cover the biggest breaking stories and feature the latest new product launches. As the ONLY publication with news on both the front and back covers we ensure we grab our reader's attention.

MARKET REPORTS

Our in-depth market reports provide great insight into market trends and include vital intelligence supplied by the golf industries leading analysts. We discuss all products sectors that are relevant and offer profit opportunities to the professional golf retailer.

INTERVIEWS AND OPINIONS

To engage the industry you have to feature the industry which is why GOLF RETAILING interviews the leading personalities from the supply chain from manufacturers and distributors to the retailers themselves sharing their views and giving recognition for their achievements.

RETAIL GURU

Our monthly Retail Guru column will contain expert business advice aimed at helping our readers improve their operation through the use of the latest technology, better marketing techniques, point of sale and store layout techniques and much more...

CONTRIBUTORS

Our regular contributors are respected golf journalists, PGA Professionals, leaders of trade associations and world renowned golf experts. Our varied content and writing styles keep readers engaged and offers something no other trade title can do.

Email editorial@golfretailing.com for further information

FEATURES PROGRAMME 2018

MONTH	MAIN FEATURE	TOP 10	RETAIL GURU	PRODUCT FOCUS
February	Orlando	Products without UK distribution	Store Spring Clean	AW18 Apparel
March	Custom Fitting	Ways to make a sale	GDPR + Data Collection	Wedges
April	Starting the season the right way	Golf Shafts	Maximising the Ryder cup	Trolleys
May	National Golf Month	Online tools	Food and Beverage	Drivers
June	Golf Balls	Small brands	Alternative Golf Retailing: Custom Fitter, Website, Simulator	Putters
July	How the tour affects retail	Franchises in golf	Utilising Social Media	Spring Summer 19 Apparel
August	Should you be retailing online?	Christmas gift ideas for your shop	In store technology	Irons
September	Innovation in golf	Things to learn from non golf retailers	Refreshing your brands	Outerwear
October	Footwear science	Golf Accesories	Managing stock	Training Aids
November	Review of the year	Trends for 2018	Making the most of a quiet winter	Golf Bags

Subject to change at publisher's discretion



World's eye view





AN UNRIVALLED DIGITAL SOLUTION

Whilst our 2017 Readership Survey proved print media is our readers first choice in terms of consuming information, digital marketing plays an increasingly valuable role and so GOLF RETAILING offers a number of ways to market your products to the golf trade using digital media.

GR WEBSITE

GolfRetailing. com set a new standard in the golf trade offering the highest quality website of any trade publication. But technology moves on and website design has taken a leap forward, 2018 sees the launch of our 'new look' website which is designed using the latest techniques.

With content updated daily we ensure that our visitors have something new to read on every visit whilst our advertisers benefit from high visibility.



GR WEEKLY E-NEWSLETTER

Every week GOLF RETAILING sends a highquality e-newsletter to over 6,000 'opt in' recipients. This way we deliver the latest news and features direct to our reader's desktop or mobile device. By advertising on the e-newsletter you can cost effectively market your products and services alongside highly relevant digital content.

NEW GR - SPONSORED E-BLASTS

New for 2018, we are providing access to our 'opt in' email database on a strictly limited basis. With over 5,000 relevant trade professionals on the database you can directly

target your product launch or sales message at the people that count!

GR DIGITAL MAGAZINE

Our print publication will also be produced in a digital page turning format offering live links to advertiser's website and email direct to their sales departments! What's more if clients want to add video to enhance their advertising message we will encourage them to do so for FREE! Monthly distribution is 6599 copies and growing!

At GOLF RETAILING magazine will do not just sell advertising pages... Our clients can benefit from an integrated media campaign providing coverage in both printed and digital formats.

PRICING & TECH SPECS

FRONT COVER PACKAGE - £3,750

The Front Cover Package offers an advertiser the opportunity to dominate an issue with high impact advertising and editorial style content. We offer two options to allow for creative flexibility.

OPTION A

Includes advertisers front cover plus two page editorial style feature on centre spread.





OPTION B

Includes advertisers editorial style front cover including A5 advert plus inside front cover magloid size plus A5 advert







WEB ADVERTISING

Advertising on the GOLF RETAILING website is cost effective and guarantees a European trade audience. For pricing contact sales@golfretailing.com

Banner 170px (h) x 350px (w)
Tower 350px (h) x 170px (w)
Box 350px (h) x 350px (w)
E-cast Top Banner 80px (h) x 590px (w)
E-cast Box 140px (h) x 110px (w)

Specifications PNG, GIF, Animated GIF, or JPG No Flash files. File to be as small as possible.





Magloid Page

The ultimate single page advert dominating the entire space on the page giving maximum exposure to our advertiser's message.

Specifications

Rate £1,275

Bleed 346mm (H) x 251mm (W) Trim 340mm (H) x 245mm (W)



HALF MAGLOID (HORIZONTAL OR VERTICAL)

Another great option which allows for a different look on the page but gives ample space for any message – works well on a consecutive page basis.

Specifications

Vertical 310mm (H) x 108 mm (W) Horizontal 157mm (H) x 221mm (W)

Rate £765



Δ4

A great advertisement size providing high visibility whilst benefitting from editorial content framing the advert ensuring reader time is spent on the page.

Specifications

244mm (H) x 176mm (W)

Rate £975



THIRD PAGE

The third of a page offers something different... stand out from the crowd, benefit from editorial on the page and save some budget!

Specifications

80mm (H) x 221mm (W)

Rate £450



A5

The A5 size advert works really well and benefits from more editorial content surrounding it and at a lower price point – brilliant.

Specifications

182mm (H) x 131mm (W)

Rate £750



PROMO STRIP

Less is sometimes more... Extremely effective as a teaser to a tabloid page or as a stand-alone where volume of space is not critical...

Specifications

40mm (H) x 221mm (W)

Rate £250

ABOUT US

PROVEN TRACK RECORD IN B2B & RETAIL MARKETS

The GOLF RETAILING team have over 60 years B2B experience having published magazines and run events in numerous highly competitive retail markets including the Grocery, Drinks, IT, Telecoms, Toy, Gifts and Sports sectors.

Managing Director, Miles Bossom launched the title in 2013 when he operated one of the most successful Telecoms and IT publishing groups in the UK. On 20th December 2017 the business was sold and GOLF RETAILING transferred into the newly formed Robel Media LLP (also owned by Miles Bossom).

Sales Director Oliver Peebles previously owned one of the largest B2B private media groups in the UK and helped Miles launch GOLF RETAILING and take it to the market leading position it holds today.

Our Editor, Dan Owen, is an experienced journalist with a real passion for golf. Having worked as Equipment Editor and resident golf geek at Golf Punk for thirteen years his appointment as Editor at GOLF RETAILING in November 2017 is a great win for the publication.

Together our understanding of client needs in a B2B environment is exceptional and we are all hands on ensuring GOLF RETAILING effectively takes your message to your target market. Our website is updated daily with golf industry news and features.

GOLF RETAILING is published by Robel Media LLP (RML). Based near Tunbridge Wells, the privately owned business employs highly experienced and motivated staff who go the extra mile for our clients.

THE TEAM



Miles Bossom
Managing Director



Oliver Peebles Sales Director



Danial Owen Editor



Paul Sander Designer

CONTACT US

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